

**Don & Sherry Minchinton
1424 Conchas Drive
The Villages, FL 32162**

October 22, 2006

Dear Laura,

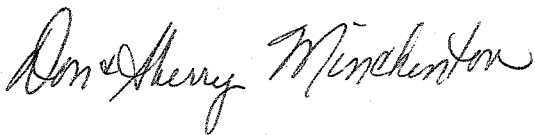
Just received your thank you note for the closing of our escrow. Actually it's Don and I who should be thanking you. This real estate transaction was definitely the least troublesome we have ever had and we know it's because of your experience in the marketplace and the professional staff you have in your office.

The decision to put our property on the market during this slow period was difficult and further complicated by some of the less than optimistic advice we received from other brokers. We appreciated your honesty from the beginning and after you showed us all the ways your company markets a property, we knew our property would get the best exposure possible. You seemed to know exactly the kind of buyer we would need to attract to our somewhat unusual property. And we especially appreciate the fact that you were able to get us full price. As you told us from the start – if it's priced right and marketed correctly, it will sell.

Please extend our thanks to your assistant, Cathy, for always keeping us informed of the advertising, showings, and potential interest on the property before we found our buyer. Cathy was such a help facilitating all the paperwork required when the seller is 3000 miles away.

Buying and selling real estate is a stressful process at best. We would whole heartedly recommend your services to anyone looking to buy or sell real estate with a true professional.

Best regards,



Don & Sherry Minchinton